R.J. Reynolds
Tobacco Company

D. M
T & D
S. R. M.
S. A. M.

J.W. SWINEA
Senior Chain Accounts Manager

515 Airport Road, Suite #110
Chattanooga, TN 37421
615-855-0485
Fax 615-894-2244

CC: LANNY

JULY 20, 1993

TO:	J. H. CASEY	B.A. BECRAFT, III	E. MACIAS
	F. J. DEJOHN	S. S. CORDELL	M. L. PAULSON
	A. W. RICE	J. E. LINTZENICH	S. J. TENNANT
	W. T. WARD	L. K. BRUBAKER	E. T. LENEHAM
	D. M. HARRIS, III	L. O. SHEER	W. C. BENNETT
	A. J. TRESS	J. J. GIRARD	T. E. GILLESPIE
	L. W. CLOE	R. D. BERRIER	G. L. PAULING
	J. L. BELL, III	E. F. THOMAS	J. T. FRASER
	B. C. BOER	J. B. WEATHERSBY	J. F. ABRAHAMSON
	D. M. COMER	J. E. HULL	J. R. ACORD
	S. L. WADSWORTH	P. J. GILOTTY	M. D. HANCZ
	R. L. MITCHELL	R. P. STANLEY	W. W. WALTER
	L. D. GANN	J. M. MASON	K. A. MEEK
	K. J. DELURY	D. M. PALMER	J. A. GARCIA

SUBJECT: PILOT OIL 0562-00-00

PLEASE FIND ENCLOSED AUTHORIZATION FORM, SIGNED BY BOB YON, FOR THE FOLLOWING PROMOTION:

CAMEL BUY TWO GET ONE FREE

SINCERELY,

J. W. SWINEA
SR. CHAIN ACCOUNTS MANAGER

JWS/MH

ATTACHMENT

PLEASE USE LIST PREVIOUSLY SENT TO YOU FOR PREBOOKING WITH THE SUPPLIER THAT SERVICES PILOT OIL FOR YOUR DIVISION.

51847 6331

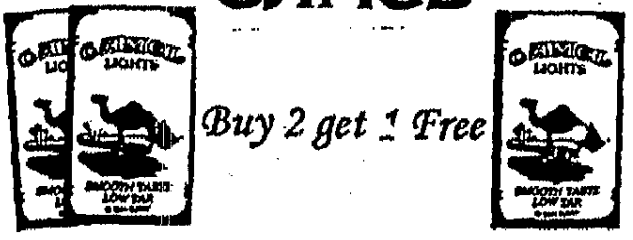
"We work for smokers."

Source: https://www.industrydocuments.ucsf.edu/docs/xnhy0000

CHAIN AUTHORIZATION

PROMOTION

CAMEL



Buy 2 get 1 Free

CHAIN

Pilot

CID# 0562-00-00

FROM: J. SWINEA, SR. CHAIN ACCOUNTS MANAGER 2440

TO: RJR Divisions

1228	2824	4628	5428	6730
1324	2826	4632	5539	6732
1334	2828	4726	6122	6824
1634	2922	4732	6124	6830
2128	2931	4826	6128	6834
2135	4226	5322	6130	6836
2436	4324	5332	6228	
2438	4336	5328	6330	
2732	4339	5334	6628	

Division Sales Personnel

AUTHORIZED STORE NUMBERS:

ALL STORES

BRAND ASSORTMENT

Quantity	Brand	Line No.
4	Camel Filter B1G1F	
4	Camel Lights B1G1F	
4	Camel Wides Filter Box B1G1F	
4	Camel Wides Light Box B1G1F	
2	Camel Filter	
2	Camel Lights	
2	Camel Wide Filter Box	
2	Camel Wide Light Box	
2	Sku's B1G1F Sleeves	
24	TOTAL CARTONS	

CHAIN AUTHORIZATION:

NAME: [signature]

TITLE: [signature]

DATE: 7/8/93

Distribution Date: Week of 8/2/93

Supplier:

Display Date: Week of 8/2/93

Payment: HQ:____ STORE:____

SPECIAL INSTRUCTIONS:

PLACE IN PREFERRED PRESENCE WHERE AVAILABLE,
PLACE TEMPORARY DISPLAY IF NEEDED.

51847 6332

Source: https://www.industrydocuments.ucsf.edu/docs/xnhy0000